

RESOLUTION 00-101

**A RESOLUTION OF THE RIDGECREST CITY
COUNCIL AUTHORIZING SIGNATURE FOR
BUSINESS DEVELOPMENT PARTNERSHIP
AGREEMENT**

WHEREAS, Cerro Coso Community College has agreed to provide \$30,000 to assist with the funding for an Economic Development Business Manager; and

WHEREAS, IWV2000 has agreed to provide \$30,000 to assist with the funding for an Economic Development Business Manager; and

WHEREAS, the City will provide sufficient additional funds for an Economic Development Project Manager.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF RIDGECREST authorizes the City Administrator to execute for and on behalf of the City of Ridgecrest, an Agreement "Exhibit A" between the City, Cerro Coso Community College and IWV 2000.

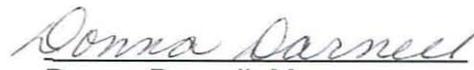
APPROVED AND ADOPTED this 6th day of September, 2000 by the following vote:

AYES: Mayor Darnell, Council Members Carter, Holloway, Morgan, and Rollins

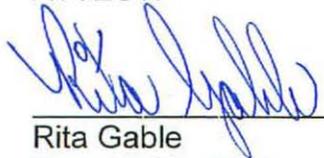
NOES: None

ABSENT: None

ABSTAIN: None


Donna Darnell, Mayor

ATTEST:



Rita Gable
Deputy City Clerk

**AGREEMENT
BUSINESS DEVELOPMENT PARTNERSHIP**

As of Sept. 6, 2000 The City of Ridgecrest ("City"), Cerro Coso Community College ("Cerro Coso"), and the IWV 2000 Corporation ("IWV 2000") agrees as follows.

Section 1. Economic Development Project Manager

All parties to this agreement will provide joint funding for the establishment of a Economic Development Project Manager as set forth in Section 3 of this agreement.

Business development, recruitment and retention will be managed by Economic Development Project Manager (EDPM) under the supervision of the Community and Economic Development Director of the City. The EDPM shall perform the following tasks for the City and entire Indian Wells Valley:

- In cooperation with IWV 2000 and the Kern Economic Development Corporation (KEDC), develop and implement a comprehensive Business Development Plan based on the Ridgecrest Economic Development Strategy. The Business Development Plan shall include mechanisms for coordination with KEDC, IWV 2000 volunteers, Cerro Coso, the Navy and Red Team(s). (Red Teams are bodies made up of individuals with expertise in community and business services which are needed for site location and business establishment in Ridgecrest and the Indian Wells Valley.)

- In cooperation with KEDC and the Chambers of Commerce, promote including advertising, Team California events, trade show participation and pursuit of other marketing activities.

- Assist businesses who are interested in locating in Ridgecrest and the Indian Wells Valley and provide information on commercial and industrial property; licensing and fees; community and county services; business relocation, startup and expansion incentives; community housing availability and cost; educational, recreational and medical services; churches; and anything else needed for site location decisions.

- Coordinate Red Team support for new businesses, expanding businesses or recently relocated businesses

- Compile and distribute information to City Government and the public on business development operations and accomplishments. An annual report is required.

- Supervise staff positions supporting business development
- Pursue professional growth and training opportunities for self and staff in business development through attendance in workshops and training courses.

Section 2. Participation

The City of Ridgecrest will work other entities involved in business development, such as IWV 2000, Cerro Coso, KEDC, the Ridgecrest and Inyokern Chambers of Commerce, RACVB, the Naval Air Warfare Center, Kern County Supervisor for the 1st District, Kern County Board of Trade, Kern Council on Competitiveness, California Trade and Commerce Agency, the Weill Institute, Office of Economic Adjustment, the Inyokern Airport Board, the Kern County Technology Transfer Group, financial institutions, utilities, and local businesses.

The Cerro Coso Community College will provide a training resource for businesses relocating to the community and for new and established businesses and will make itself available to the Business Development Manager for consultation in the areas of training and education.

IWV 2000 will be a full consulting partner in business development planning and implementation and serve as a conduit between the City Business Development Program and the community, and will continue to conduct fund raising efforts to support its financial contribution to the program.

The collaborative structure for business development and recruitment is shown in Attachment "A". The Advisory Board provides business development and recruitment policy guidance advice.

Section 3. Financial Contribution

Cerro Coso will provide \$30,000 to be used exclusively for the purpose set forth in this agreement.

IWV 2000 will provide \$30,000 to be used exclusively for the purpose set forth in this agreement.

City pledges sufficient additional funds to cover the remaining costs for salary, benefits and expenses of the Economic Development Project Manager and staff.

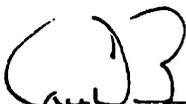
Section 4. Term

The term of this agreement shall be for one year. Should all parties desire to continue this relationship, this agreement can be renewed each year by execution of a new agreement.

Section 5. Liability

This Agreement covers a business arrangement among the Parties, with the understanding that the Economic Development Project Manager and support staffs are under the full control and direction of the City. The Business Development Director and staff will be employees of City and liability for their actions or for injuries sustained by them are assumed by City as for any other City employees. Cerro Coso and IWV 2000 assume no liability for actions taken by or injuries sustained by the Economic Development Project Manager and staff.

In the event of litigation arising out of or relating to this agreement all parties shall be responsible to their own attorneys fees and costs. Nothing in this agreement shall be construed as to create a right of indemnity between any party to this agreement.



City of Ridgecrest

9-15-00

Date



Cerro Coso Community College

10/1/00

Date



IWV 2000 Corporation

9-15-00

Date